

## COST SHEET

Vendor Name: thebigword Inc.

Description of Service	Unit per measure	Cost each
<b>1. BASIC TRANSLATION SERVICES</b>		
Provide a cost per word of translation services into the following languages for specialty/technical fields and consumer correspondence. Add lines for any cost differences related to particular dialects or subject matters as appropriate.		
Arabic	Per word	\$0.19
Chinese	Per word	\$0.15
English	Per word	\$0.15
French	Per word	\$0.15
German/German Mennonite	Per word	\$0.15
Hmong	Per word	\$0.23
Lao	Per word	\$0.23
Russian	Per word	\$0.15
Spanish	Per word	\$0.13
Vietnamese	Per word	\$0.16
<b>2. EXPEDITED REQUESTS (per section 5.3.3)</b>		
Provide a cost per line of source language for summary or paraphrasing to English.	Per line	\$1.50
Provide a cost per English word of translation for agency's response into the target (original) language.	Per word	\$0.15

<b>1</b>	<b>3. REVISIONS</b>		
	Cost for revisions per request. A revision is defined as a change of five sentences or fewer within a three-page document. Revisions also include, but are not limited to: a program name change throughout a document or set of documents; and a change in a repeated phrase or sentence throughout multiple pages or documents.	Per request	\$17
<b>2</b>	<b>4. EDITING</b>		
<b>3</b>	<b>Cost per page for editing a previously translated document by another party.</b>	Per page	\$18
<b>4</b>	<b>5. FORMATTING</b>		
	Formatting cost per page for documents such as brochures, forms, and notices.	Per page	\$17
Vendor shall provide accurate translation of submitted material. Correction of mistranslated material shall be provided at no additional cost to the State.			
<b>5. DISCOUNT</b> -Discount percentage for projects that exceed (X) pages in length.			N/A
<b>On-Demand</b> - Onsite Translation and/or Interpretation Service (per hour)			Please see our attached onsite interpretation list for pricing
<b>Staffing EOC</b> - Participation in all drills and exercises (per drill/exercise)			\$ 0.00
<b>OVER-THE-PHONE (OPI)</b> - for the phone bank (per minute)			\$ 0.85/minute for all languages. Please see the language list attached for onsite.
Vendor shall provide accurate translation of submitted material. Correction of mistranslated material shall be provided at no additional cost to the State.			

**Contact Information:** Please provide contact information for use should the SRS and/or various other State agency staff needs to contact the appropriate person within your company to discuss customer service.



Customer Service Contact Person: Chelsea Woodring

Company Name: thebigword Inc.

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Toll Free Telephone: 1-888-918-4557

Local: 212-918-4912

Fax: 212-918-4801

**Vendor Note: For consideration please a pricing schedule for all related services in a separate document.**

## TRANSLATION WORD RATES | Includes, Translation, Editing, &amp; QA

Language Provided	Cost	Language Provided	Cost
Spanish (Latin American)	\$0.13	French (France and Canada)	\$0.15
Portuguese (Brazilian)	\$0.15	Gaelic	\$0.16
Chinese (Simplified)	\$0.15	German	\$0.15
Chinese (Traditional)	\$0.15	Italian	\$0.16
Korean	\$0.15	Portuguese (Portugal)	\$0.16
Albanian	\$0.15	Spanish (Spain)	\$0.16
Belarusian	\$0.15	Welsh	\$0.16
Bosnian	\$0.15	Thai	\$0.18
Bulgarian	\$0.15	Vietnamese	\$0.16
Croatian	\$0.15	Indonesian	\$0.19
Czech	\$0.15	Cambodian	\$0.19
Estonian	\$0.15	Mien	\$0.19
Georgian	\$0.15	Chukese	\$0.19
Greek	\$0.15	Oromo	\$0.19
Hungarian	\$0.15	May May	\$0.19
Icelandic	\$0.15	Karen	\$0.19
Latvian	\$0.15	Malay	\$0.20
Lithuanian	\$0.15	Urdu	\$0.21
Macedonian	\$0.15	Hindi	\$0.21
Maltese	\$0.15	Azerbaijani	\$0.23
Moldovan	\$0.15	Arabic	\$0.23
Romanian	\$0.15	Armenian	\$0.23
Polish	\$0.15	Bahdini	\$0.23
Russian	\$0.15	Bengali	\$0.23
Serbian	\$0.15	Burmese	\$0.23

Slovak	\$0.15	Dari	\$0.23
Slovene	\$0.15	Farsi (Afghan)	\$0.23
Turkish	\$0.15	Farsi (Persian)	\$0.23
Ukrainian	\$0.15	Gujerati	\$0.23
Basque	\$0.16	Gurmukhi	\$0.23
Danish	\$0.16	Hebrew	\$0.23
Flemish	\$0.16	Japanese	\$0.23
Mongolian	\$0.23	Kurdish (Sorani)	\$0.23
Peshto	\$0.23	Kurdish (Kurmanji)	\$0.23
Singhalese	\$0.23	Malayalam	\$0.23
Sylheti (Bengali)	\$0.23	Marathi	\$0.23
Tamil	\$0.23	Nepali	\$0.23
Tagalog	\$0.23	Twi	\$0.26
Telugu	\$0.23	Yoruba	\$0.26
Tibetan	\$0.23	Zulu	\$0.26
Afrikaans	\$0.23	Alcoholi	\$0.26
Amharic	\$0.26	Akan	\$0.30
Ghanaian	\$0.26	Bantu	\$0.30
Hausa	\$0.26	Bete	\$0.30
Ibo	\$0.26	Creole	\$0.30
Kinyarwanda	\$0.26	Dinka	\$0.30
Lingala	\$0.26	Kannada	\$0.30
Luganda	\$0.26	Kikongo	\$0.30
Ndebele	\$0.26	Kikuyu	\$0.30
Somali	\$0.26	Kisii	\$0.30
Swahili	\$0.26	Krio	\$0.30
Tigrinya	\$0.26	Luo	\$0.30
Laur	\$0.30	Lutora	\$0.30
Mandinka	\$0.30		

Mauritian-Creole	\$0.30
Papiamentu	\$0.30
Seychelles-Creole	\$0.30
Wolof	\$0.30
Laotian	\$0.23
Hmong	\$0.23

TELEPHONE INTERPRETING | Includes set-up, maintenance, & on-site training

Service	Language Offered	Total Fee
Telephone Interpretation	150 Languages	\$0.85/per minute
Set-Up	150 Languages	FREE
Maintenance	150 Languages	FREE
On-Site Training	150 Languages	FREE

Telephone Interpreting will be charged at a rate of **\$0.85** per minute regardless of required languages. Calls are rounded up to the nearest **second**. The setup of this service is free.

- \$0.85 per minute regardless of required languages
- Calls rounded up to the nearest **second**
- No set-up or maintenance fee
- No fee On-site training by thebigword team members

## FACE-TO-FACE INTERPRETATION RATES | Includes Interpretation & Travel Time

Language Provided	Cost	Language Provided	Cost
Spanish	\$75/hour	Romanian	\$95/hour
French	\$75/hour	Russian	\$95/hour
Italian	\$75/hour	Serbian	\$95/hour
German	\$75/hour	Slovak	\$95/hour
Portuguese	\$75/hour	Slovene	\$95/hour
Chinese	\$75/hour	Turkish	\$95/hour
Korean	\$95/hour	Ukrainian	\$95/hour
Basque	\$95/hour	Azerbaijani	\$95/hour
Dutch	\$95/hour	Arabic	\$95/hour
Flemish	\$95/hour	Armenian	\$95/hour
Welsh	\$95/hour	Bahdini	\$95/hour
Danish	\$95/hour	Bengali	\$95/hour
Swedish	\$95/hour	Burmese	\$95/hour
Norwegian	\$95/hour	Dari	\$95/hour
Finnish	\$95/hour	Farsi (Afghan)	\$95/hour
Albanian	\$95/hour	Farsi (Persian)	\$95/hour
Belarusian	\$95/hour	Gujerati	\$95/hour
Bosnian	\$95/hour	Gurmukhi	\$95/hour
Bulgarian	\$95/hour	Hebrew	\$95/hour
Croatian	\$95/hour	Hindi	\$95/hour
Czech	\$95/hour	Indonesian	\$95/hour
Estonian	\$95/hour	Japanese	\$95/hour
Georgian	\$95/hour	Kurdish (Sorani)	\$95/hour
Greek	\$95/hour	Kurdish (Kurmanji)	\$95/hour
Hungarian	\$95/hour	Malay	\$95/hour
Icelandic	\$95/hour	Malayalam	\$95/hour



Latvian	\$95/hour	Marathi	\$95/hour
Lithuanian	\$95/hour	Nepali	\$95/hour
Macedonian	\$95/hour	Mongolian	\$95/hour
Maltese	\$95/hour	Peshto	\$95/hour
Moldovan	\$95/hour	Sinhalese	\$95/hour
Polish	\$95/hour	Sylheti (Bengali)	\$95/hour
Tamil	\$95/hour	Swahili	\$110/hour
Tagalog	\$95/hour	Tigrinya	\$110/hour
Telugu	\$95/hour	Twi	\$110/hour
Thai	\$95/hour	Yoruba	\$110/hour
Tibetan	\$95/hour	Zulu	\$110/hour
Urdu	\$95/hour	Alcholi	\$110/hour
Vietnamese	\$95/hour	Akan	\$110/hour
Afrikaans	\$95/hour	Bentu	\$110/hour
Amharic	\$95/hour	Bete	\$110/hour
Ghanian	\$95/hour	Creole	\$110/hour
Hausa	\$95/hour	Dinka	\$110/hour
Ibo	\$95/hour	Kannada	\$110/hour
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Luganda	\$95/hour	Kisii	\$110/hour
Ndebele	\$95/hour	Krio	\$110/hour
Somali	\$95/hour	Laotian	\$110/hour
Luo	\$95/hour	Laur	\$110/hour
Lutoria	\$110/hour	Cambodian	\$110/hour
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Mauritian-Creole	\$110/hour	Chukese	\$110/hour
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Cambodian	\$110/hour		
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Chukese	\$110/hour		
Oromo	\$110/hour		
May May	\$110/hour		
Karen	\$110/hour		